



About vSync

vSync provides integrated EDI and trading partner compliance solutions for small to medium sized companies in a wide variety of industries. Since 1989, we've been helping companies meet supply chain requirements by providing industry-compliant EDI solutions, industry-leading EDI consulting, training and implementation services to the Microsoft Community. vSync solutions offer turn-key compliance solutions that leverage your investment in Great Plains and other applications, to provide the agility your organization needs to meet and sustain supply chain excellence.



Astek Wallcovering Get the Hang of eCommerce and Rolls Out Faster Orders

Astek Wallcoverings Inc., headquartered in Van Nuys, CA, is a major supplier of specialty wall covering, large format printing & wall graphics to the movie and television industry. You've seen their unique wall coverings in run away hits like "Sex In the City", "Everyone Loves Raymond" and "NYPD Blue".

When a vintage look is required, Hollywood looks to Astek to provide wall coverings for movies like "Last Samurai", "Kill Bill", and the Austin Powers movies. With the latest popularity of home decorating shows, Astek has extended their products to the home décor market. Now consumers have the ability to cover their walls in retro papers, design their own wall covering, or cover their windows and floors in unique designs that are now available at home improvement stores like Home Depot and Lowe's.

Joining the Retail market meant new electronic requirements for their business. Astek needed an affordable solution that could be implemented quickly, but yet could expand easily as their business grows. Astek chose vSync as their eCommerce partner and was fully implemented in just 8 weeks.



Solutions you can count on.



"We chose vSync over other providers because of their reputation for excellent service and cost-effective products", said Jocelle Maliwanag, Vice President of Operations for Astek Wall Coverings. "To stay hot in this market, we've got to meet our customer's needs. VSync enabled us to do this quickly and in return, we've reaped significant rewards."

Some of those rewards include faster order processing, invoicing, and the ability to capture payments faster. Using Sterling Commerce's Gentran: Director, vSync enabled Astek to comply with their customer's requests to transact 850's, 810's, 870's, ASNs and acknowledgements. Astek is able to track their documents using the Internet, and has better visibility of their orders. With more than 20 suppliers, Astek's eCommerce solution is a perfect fit for their business.

"We're very happy with the return on our investment", Mailwanag said. "eCommerce will be a critical component of our growth and future. These capabilities will allow us to meet our goals next year and in future years for increased production."




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